



Samos|Advisors|LLC

Samos Advisors LLC

A Leading Provider of Project Management and EVMS Services

Capability Statement

www.SamosAdvisors.com

Samos Advisors is a management consulting company dedicated to helping clients capture more business and execute more efficiently and effectively. Samos Advisors professionals combine technical expertise in Capture and Proposal management, Project Start-up, Risk Management, Earned Value Management (EVM), and Earned Value Management systems implementation, training, process development, and compliance.

Core Competencies

Proposal Management Services

- Proposal Support and Strategy
- Proposal Consultation
- EVMS Proposal Support and Strategy
- Bid Management
- Cost Estimating and Pricing
- Proposal Coaching and Mentoring

Project Management

- Gap Analysis
- PMO Development
- Project Start-up
- Project Recovery
- PMP Exam Prep
- PMBOK Training
- EVMS Training
- Schedule Management Training

EVMS Implementation

- EVMS Architecture
- Baseline and Process Implementation
- Design and Tools Implementation
- EVMS & Schedule Management Training
- Government Reporting (IPMR, IMS, CPR)
- Government Reviews (IBR, Surveillance)
- Government Compliance (Certification)
- EVM System Compliance Review



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Primary NAICS & PSC

541611: Administrative Mgmt. & General Mgmt. Consulting Services
561110: Office Administrative Services

Class Code R: Professional Support Services

Class Code U: Education/Training

Basil Soutos Professional Summary

- ✓ 30+ Years of Project Management and EVMS design, development, and implementation of EIA-748 – Standard for EVMS.
- ✓ Experienced with Government EVMS compliance and certification.
- ✓ Recognized EVMS Expert by the DoD, U.S. Intelligence Community (NGA & NRO) and Department of Energy (DOE).
- ✓ Experienced with HHS/CMS (Agile and EVMS) and Bio-Pharma EVM System Implementations.
- ✓ Prepared, trained, and facilitated more than 75 Government and Industry EVMS reviews.
- ✓ EVMS process design and implementation subject expert.
- ✓ EVMS curriculum development and training delivery (public and private seminars).